

S No	Bidder Name	RFP Document	RFP Page No. RFP Section	Content of RFP requiring Clarification(s)	Bidder Remarks	NISG Remarks
1	UnitedHealth Group Information Services Private Limited		General	Bid Submission Timelines	To enable us to provide a compelling response and considering the complexities involved, we believe the timelines available for submission are very aggressive.  <i>Request the Trust to extend the submission timelines by at least 4 weeks i.e. 18th Jan 2017 from the current submission date i.e. 21st Dec 2016</i>	No change in RFP conditions
2	UnitedHealth Group Information Services Private Limited	Volume II	AHCT_Telangana_Vol II 01-Nov-16 - Pre-Qualification Evaluation Criteria. Page # 33. Point No. 3	The Bidder should be a profitable company for the last three years and must have an annual turnover of not less than INR 250 Crores for each of the last three financial years ending 31st March 2016. Out of the Total turnover of the company at least INR 75 Crores or above should be from IT services and system integration services for each of the last three years ending 31st March, 2016.	Request TRUST to modify the clause as following:  <i>"The Bidder should be a profitable company for the last three years and must have an annual turnover of not less than INR 250 Crores for each of the last three financial years ending 31st March 2016. Out of the Total turnover of the company at least INR 75 Crores or above should be from IT services for each of the last three years ending 31st March, 2016"</i>	No change in RFP conditions
3	UnitedHealth Group Information Services Private Limited	Volume II	Pre bid query responses - Clarifications Amendments and Corrigendum_amendments  Section 7.8.2, 1 (A),Page 39 of Volume II - Previous IT Project Experience in e-Governance sector	Previous IT Project Experience in e-Governance sector by Service Provider or its Parent organization. A subsidiary Company registered in India of a Foreign Company having requisite experience may also participate, however, for considering the experience of the Parent Company, the subsidiary Company registered in India should provide an undertaking from their Parent Company confirming thereby: a. Perpetual and unconditional access to expertise, personnel and facilities of the Parent Company to the Indian Company; b. sharing of risks and profits of the Indian Company by the Parent Company; c. That the Parent Company has sufficient representation in the management of Indian Company to control the activities of the subsidiary.  In such case, only the experience and the details of the Parent Company will be considered, otherwise the details/ experience of Indian Company only will be considered.	We request Trust to modify this clause/ requirement to read as under:  <i>"Previous IT Project Experience in e-Governance sector by Service Provider. For furnishing experience certificate hereunder, the Service Provider may also use credentials of its affiliates/subsidiaries/sister concern/ parent entity (incorporated in India and/or overseas)"</i>	No change in RFP conditions
4	UnitedHealth Group Information Services Private Limited	Volume II	Pre bid query responses - Clarifications Amendments and Corrigendum_amendments  Section 7.8.2, 1 (B),Page 39 of Volume II - Previous Healthcare IT Project Experience	Previous Healthcare IT Project Experience of Service Provider or its Parent organization. A subsidiary Company registered in India of a Foreign Company having requisite experience may also participate, however, for considering the experience of the Parent Company, the subsidiary Company registered in India should provide an undertaking from their Parent Company confirming thereby: a. Perpetual and unconditional access to expertise, personnel and facilities of the Parent Company to the Indian Company; b. sharing of risks and profits of the Indian Company by the Parent Company; and c. That the Parent Company has sufficient representation in the management of Indian Company to control the activities of the subsidiary.  In such case, only the experience and the details of the Parent Company will be considered, otherwise the details/ experience of Indian Company only will be considered.	We request Trust to modify this clause/ requirement to read as under:  <i>"Previous Healthcare IT Project Experience of Service Provider. For furnishing experience certificate hereunder, the Service Provider may also use credentials of its affiliates/subsidiaries/sister concern/ parent entity (incorporated in India and/or overseas)"</i>	No change in RFP conditions
5	UnitedHealth Group Information Services Private Limited	Volume II	AHCT_Telangana_Vol II 01-Nov-16 7.8.2 Technical Evaluation Scoring Matrix Page # 39	<i>Total Cut off Score</i> in Technical Evaluation Scoring Matrix.	<i>Request the Trust to confirm the cut off score in technical evaluation scoring matrix. Is it 60 or 70?</i>	Refer to Section 7.8 of Volume 2 of RFP
6	UnitedHealth Group Information Services Private Limited	Volume III	AHCT_Telangana_Vol III 10-Oct-16 - 27.3. Sub-contractors Page #76	Service Provider shall not sub-contract any work related to the following works related to the implementation of Project to be performed under the Agreement without the Trust's prior written consent.a. Design, Development, Implementation, operation & support of AHCT Application.	Request the trust to relax the clause as below  <i>"If Service Provider decides to sub-contract any work related to the following works related to the implementation of Project to be performed under the Agreement, such sub-contractor name to be furnished in the Technical Bid document. Service provide cannot change the sub-contractor without the Trust's prior written consent. a. Design, Development, Implementation, operation &amp; support of AHCT Application"</i>	No change in RFP conditions

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7	UnitedHealth Group Information Services Private Limited	Volume II	AHCT_Telangana_Vol II 01-Nov-16 - Technical Evaluation Scoring Matrix. Page # 39. Point 1 Project Experience A	<p>Previous IT Project Experience in e-Governance sector Please provide three citations as per Annexure 10.3.5. Each citation will be evaluated based on the following parameters:</p> <p>a) Value of the project (30%) (Benchmark = INR 20 Cr) b) Similarity in the scope of transition services (50%) c) Project Status (20%) (Benchmark = Completed Projects)</p>	<p>Request the TRUST to change the Technical Evaluation Scoring Marix clause to the following</p> <p><i>"Previous IT Project Experience in e-Governance/eHealth sector Please provide one citations as per Annexure 10.3.5. The citation will be evaluated based on the following parameters: a) Value of the project (30%) (Benchmark = INR 20 Cr) b) Similarity in the scope of services (50%) c) Project Status (20%) (Benchmark = Completed Projects/Ongoing)"</i></p>	No change in RFP conditions
8	UnitedHealth Group Information Services Private Limited	Volume II	AHCT_Telangana_Vol II 01-Nov-16 - Technical Evaluation Scoring Matrix. Page # 39. Point 1 Project Experience B	<p>Previous Healthcare IT Project Experience Please provide two citations as per Annexure 10.3.5. Each citation will be evaluated based on the following parameters:</p> <p>a) Value of the project (30%) (Benchmark = INR 2 Cr) b) Similarity in the scope of services (50%) c) Project Status (20%) (Benchmark = Completed Projects)</p>	<p>Request the TRUST to change the Technical Evaluation Scoring Marix clause to the following</p> <p><i>"Previous Healthcare IT Project Experience Please provide two citations as per Annexure 10.3.5. Each citation will be evaluated based on the following parameters: a) Value of the project (30%) (Benchmark = INR 2 Cr) b) Similarity in the scope of services (50%) c) Project Status (20%) (Benchmark = Completed Projects/Ongoing)"</i></p>	No change in RFP conditions
9	UnitedHealth Group Information Services Private Limited	Volume II	AHCT_Telangana_Vol II 01-Nov-16 - 7.7 Pre-Qualification Evaluation Criteria. Point no. 5 Page # 33.	The bidder must have executed at least one IT project in e-Governance sector of value of at least INR 5 Crores for a State or UT or Central Government or public sector enterprises in India.	Can service provider include e-Health projects undertaken with State or UT or Central Government or public sector enterprises in India / globally against the prequalification criteria?	No change in RFP conditions
10	UnitedHealth Group Information Services Private Limited	Volume I	Annex 7.2, Pg 8	SLA 2 : 2 Secs time	The SLA of 2 Secs time is too less and lesser than standard page loading time. We request the TRUST to change the SLA to atleast 6 secs time as page loading time.	No change in RFP conditions